

## Your Energy Management Team



Energility believes every business deserves access to an energy manager. Nonprofit organizations, small businesses, and commercial enterprises benefit from our proven energy intelligence. The cornerstones of our mission: transfer our operations knowledge to owners of buildings, create action plans to improve equipment and operations, establish results which lower environmental disruption, and support local economies by collaborating with resources in the

community. We have built over 80 detailed Energy Plans (ASHRAE Level II energy audits) in 4.8 million square feet of commercial and industrial buildings and analyzed over \$5.2 million in energy costs. Our clients have acted on the Energy Plans, investing over \$3.7 million in 67 projects resulting in annual savings of \$390,000 and reducing carbon emissions by over 2,000 metric tons.

- **Our Work** is 67% non-profit organizations, 12% offices, 6% education, and 5% other.
- **Client Actions** have resulted in 66 complete projects including 3 comprehensive projects financed using Ohio Energy Loan Fund or PACE.
- **Energy Services** are portfolio or building benchmarking, energy auditing, design performance specifications, project management, measurement and verification, and procurement.

**Craig Foster, PE**, is the Director of Delivered Services and Lead Engineer. He is a registered Professional Engineer (PE) who has been in the energy management industry working with commercial and industrial businesses since 1977. He has performed energy audits on over 1,000 buildings, acted as lead mechanical engineer for facilities, construction, and developed industrial environmental and safety programs. Craig is leading the engineering and technical quality assurance services for our clients.

**Justin Kale, CEM**, is the Director of Opportunity Development and Energy Consultant. He is a Certified Energy Manager (CEM) who has been in the energy management industry working with over 300 commercial and industrial businesses since 1999 as facility engineer, energy

consultant, and technical adviser. Justin is leading the business development for Energility and project management services for our clients.

**Molly Yeager** is a Technical Agent. She operated a home-based business for over a decade and developed over 20 years of experience in writing, editing, and content creation through research including social science articles, research papers, and collegiate textbooks. She has been published in the social science field, including having her work cited by colleagues. Molly is focused on project coordination, building energy data analysis, and technical report writing.

**Jeff Lucky** is an Energy Specialist. He has a background in computer science and is a recent graduate of Hocking College with a degree in Advanced Energy. He has been working in the energy efficiency industry since 2012 conducting benchmarking, lighting, and solar analysis. Jeff is focused on lighting, plug load, and solar photovoltaic (PV) system data studies.

**Valerie Gilbert** is an Energy Specialist. She has studied structural engineering and electronics, HVAC, and energy auditing. She has previously consulted on building projects, built energy models, and conducted analysis through California's energy efficiency and demand response programs. Valerie is focused on HVAC, domestic water, and building envelope systems.